



FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

OPEN POSITION ANNOUNCEMENT

POSITION: Vice President of Mission Advancement
LOCATION: YMCA of Metropolitan Milwaukee
Association Office (161 W. Wisconsin Avenue, Milwaukee, WI 53203)
REPORTS TO: President/Chief Executive Officer
WAGE RANGE: \$78,500-\$117,750 (commensurate with experience)

POSITION SUMMARY:

Serving as a member of the President/Chief Executive Officer's (President/CEO) senior leadership team, the Vice President of Mission Advancement (VP-Mission Advancement) is responsible for providing strategic leadership in order to position the YMCA of Metropolitan Milwaukee, Inc. (Milwaukee Y) as the "charity of choice." This position plans and directs all aspects of the Milwaukee Y's marketing and philanthropy/fundraising efforts, including major gifts cultivation and capital development initiatives. This position is directly responsible for the planning, implementation, management, and oversight of all fundraising strategies and donor relations activities on behalf of the Milwaukee Y.

POSITION DUTIES (including but not limited to):

- Plans, implements, and manages the development program designed to meet the goals and the objectives of the Milwaukee Y as defined by the Board of Directors.
- Cultivates major gifts and develops endowment processes.
- Works with the President/CEO, Board of Directors, Development Committees of the Board, and campaign committees, and fundraising counsel to plan, execute, and facilitate strategies.
- Serves as a resource to the Board of Directors on all matters related to fundraising, making periodic reports to the Board of Directors on all matters related to fundraising, making periodic reports to the board on the progress of the development efforts.
- Oversees the writing of funding proposals, supporting documentation, and other fundraising correspondence.
- Manages the stewardship, gift accounting, and reporting functions, ensuring that all donors receive appropriate and timely acknowledgements of their gifts.
- Develop and maintain positive relationships with business and civic leaders; enlisting their interest and support in various community events.

QUALIFICATIONS:

- Bachelor's degree in Business or related field required.
- Minimum of 10 years' experience in financial development with emphasis on annual giving, foundation and corporate grants, capital development, and planned giving within the YMCA movement or other large non-profit organization.
- Strong interpersonal/human relations skills are critical. This position requires interaction with staff and volunteers at all level of the Association; with community representatives; and with persons of influence in the arenas of public policy, marketing, and public relations.
- Ability to work with and motivate a broad spectrum of people including members of the board, major donors, community leaders and staff.

BENEFITS:

12% fully paid retirement plan, free membership and discounted YMCA child care and other programs. The incumbent will exhibit the core values of caring, honesty, respect, and responsibility in all aspects of their work with the YMCA.

DEADLINE: August 4, 2017
APPLY ONLINE: <https://apply.ymcamke.org>